



SOUVENIRS

TO ORDER

0413 69 69 79

Souvenirs@69tours.com

OUR OFFER

March 2025

www.69tours.com

CONTENTS



69 TOURS	
Australian Themed Products	
QUALITY ASSURANCE	
BUYING GUIDE	
Expected retail price range	3
Rebate	4
Retail ready	4
Transition for an Australian future	5
BAGS	6
Bum bags	6
Carry bags	7
Coin bags	8
Cross-body bags	10
Foldable shopping bags	11
Plush backpacks	11
CHARMS	12
Aussie mates collection	12
Australian handmade collection	13
Australian handmade collection - letters	14
CLOTHING	15
Baby body suits	15
Caps	15
Kids T-Shirts	16
Adult T-Shirts	17
MAGNETS	18
Bottle opener magnets	19
Tin plate magnets	19
Budget magnets	20
Flashing pin magnets	23
Polyresin magnets	24
Silver foil magnets	28
MYSTERY BOXES	29
HOME	30
Coasters	31
Garage	32
Home office	33
Kitchen	35
OUTDOORS	38
Beach towels	38
Compact mirror	39
Stubby holder and can cooler	39
Wine bottle bags and coolers	40
KEYRINGS	41
Australian handmade collection - letters	42
Coin purse	42
Plush	43
Rubber	43
Nickel tin foil paper	44



UNIQUE TOUR EXPERIENCE

0413 69 69 79

www.69tours.com

- ↳ Small groups: 2 - 4 people
- ↳ Personal tour guide
- ↳ Duration of tours: 2 - 8 hours
- ↳ Luxury transport: BMW 520d
- ↳ Extensive choice of tours
- ↳ Interesting & diverse locations
- ↳ Informal and fun tours
- ↳ All-inclusive price!



ADVENTURE TOURS



NATURE TOURS



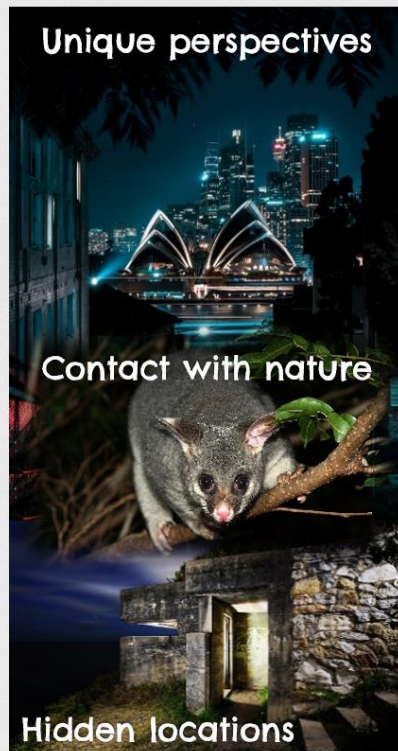
SIGHTSEEING TOURS



Memberships and accreditations



The Professional Tour Guide Association of Australia Inc.



Unique perspectives

Contact with nature

Hidden locations

Most tours include complimentary:

- ↳ Lunch and/or dinner;
- ↳ Australian Souvenir.

All tours include complimentary:

- ↳ Bottled water;
- ↳ Pick up and drop off.

69 Tours is an environmentally sustainable business.
Leaflet printed using vegetable-based inks.
Please dispose of this leaflet thoughtfully. **Do Not Litter.**

69 TOURS



69 Tours is a Melbourne based tour operator that provides private and small group tours in and around Melbourne, Brisbane, Gold and Sunshine Coasts. Our organisation has been developed with the assistance and support of the Bizness Crew, an Australian based business mentoring firm. The aim of 69 Tours is to provide guests with a unique and personalised tour encounter that leaves them with a memorable Australian travel experience.

AUSTRALIAN THEMED PRODUCTS

Providing free Australian souvenirs as gifts to our guests has always been part of our tour offering. Our guests loved their complimentary souvenirs so much that they were often willing to pay for more. Great! Our Australian souvenirs became so popular that it was decided to incorporate souvenir and gift sales as a new arm of 69 Tours.



Today, we no longer consider our products to be souvenirs, as most of our diverse range of products have practical uses and the potential market is much broader than simply tourists. The common theme among our products is Australia. We have products that are location specific, such as products which have graphics illustrating specific regions or attractions such as Melbourne, Victoria, 12 Apostles, Outback Australia, Great Barrier Reef, 12 Apostles, Ayers Rock etc. Other products have various Australian themes, such as koalas, kangaroos, Australian currency, Australian wildlife, Aboriginal art and designs.



OUR EXPERIENCE

We continue to provide Australian souvenirs and gifts as part of most of our private and small group tours. The COVID period was a period of reflection since it affected our tour business considerably. Our response was to focus on our products and distribute them overseas, to retail customers and resellers in Europe. We export to Poland and from there we distribute throughout Europe. We are developing an online store which showcases many of our products to the Polish market. Our online store is found at www.australiashop.pl.

We are now ready to build a distribution network in Australia.

TARGET MARKET

Our experience, and market research in Australia, has identified a number of key market segments which are worthy of attention. These include:

- 🚢 Tourists - domestic and international;
- 🚢 Australian Patriots - individuals who love Australia and are proud of being Australian;
- 🚢 Locals Patriots - locals of a region who want products which are a reflection of their region;
- 🚢 Mothers - we have a large number of children's products;
- 🚢 Gift Buyers - our unique products make great gifts, particularly around Australia Day;
- 🚢 Collectors - magnet collectors and collectors of Australiana.

We have hundreds of different products in, literally, thousands of different designs, the implication being that we have products which are suited to different target markets and will be highly demanded prior to various special occasions, the most obvious being Australia Day. Other notable occasions for which we have suitable products include *Back to School* and *Valentines Day*.

QUALITY ASSURANCE







We bulk purchase our Australian themed products directly from the manufacturer. We can only check the quality of the stock once we receive it. The reality is that not every item that we receive will be of the highest quality. There may be some small issues such as scratches, imperfect stitching or printing, chips, tears or other forms of imperfection. Many organisations would either return such goods to the supplier or dispose of them and get a credit note from the supplier. As a sustainable tourism operator, we do things differently, and in ways that reduce waste and resource usage.

We check most items before sale and if we find imperfect items, we usually just give them away as freebies and samples to clients who make larger purchases. This avoids unnecessary paperwork, transportation and reduces wastage. So, if you order our products, you can rest assured that those products have highly likely been checked to ensure perfection and quality. If you do find additional items with your purchase, they are possibly less than perfect freebies and samples that have been added to your order as a thank you for making a larger purchase. Whilst they might not be perfect, they have been provided to you for free, so we ask that you extend their useful life by passing them on further for free, perhaps to your staff members or loyal customers. Giving away products can be a great way to build goodwill.



BUYING GUIDE



-  The prices listed in this catalogue do not include GST;
-  This catalogue is aimed at **resellers** and **retailers** in Australia;
-  Minimum purchase order is \$150;
-  For purchase orders above \$499 an instant rebate is provided;
-  Rebate will reduce prices by up to 60%!
-  For orders below \$150, please visit our online store (under development) where there are no minimum purchase requirements;

Our products are beautiful, colourful, in some cases innovative and unique. Add to this our very low selling price and it becomes obvious that we sell a lot of products. For this reason, our catalogue needs to be updated regularly as we sell existing stock and/or purchase new lines of stock. Due to the short effective life of our catalogue, it is only available in digital format. It is also updated regularly. To be up to date with our latest prices and products ensure you download the latest edition of our catalogue from our website.

Our close relationship with manufacturers, and descent cash buying power, have allowed us to be an exclusive distributor of certain products. In some cases when their production runs are nearing an end, we purchase all available stock and become the final and exclusive supplier of that product, or line of products. If you want to resell these products you can rest assured that you have minimal competition for them and have greater flexibility in what price you can charge your customers. Our exclusive products are identified in this catalogue with the gold label shown on the right.



As our stock levels of such items falls, we adjust prices to move closer to retail price. For this reason, you may notice higher prices in newer editions of catalogue for the same products. This means that stock numbers are low and restocking is not an option. Once these items are sold, that's it - No more! If you buy these products from us, you will, in effect, be stocking products that are very hard to purchase elsewhere, giving you a unique selling proposition. It is advised to buy these products early to get the lowest price.

EXPECTED RETAIL PRICE RANGE





For most products in this catalogue there is a listed expected retail price range. This information is prepared for the benefit of resellers. We know our products well, and have a good understanding of the market. We have compiled this information for your benefit so that you can see what retailers are selling the same, or similar, products for. A few points to note:

1. In some cases, the product may be the same, but have a different design;
2. The lower range tends to represent price charged at markets, rather than at physical stores;
3. A few online stores charge less than the lower range price, but later add postage making the final price to the consumer considerably higher;
4. Our research was conducted predominantly online;
5. Please use this information as a guide only.

REBATES

To encourage larger purchases, we provide an instant rebate for larger orders. The table below lists the rebate rates applicable to larger purchases of various scales:

PURCHASE	\$150 - \$499	\$500 - \$999	\$1000 - \$2499	\$2500 - \$5000	\$5001+
REBATE	-	25%	33%	50%	60%

-  If your purchase order adds to, for example, \$600, a 25% rebate (\$150) is applied to the invoice resulting in outstanding amount equalling \$450, plus GST.
-  If your purchase order adds to, for example, \$1900, a 33% rebate (\$627) is applied to the invoice resulting in outstanding amount equalling \$1273, plus GST.
-  If your purchase order adds to, for example, \$3000, a 50% rebate (\$1500) is applied to the invoice resulting in outstanding amount equalling \$1500, plus GST.
-  If your purchase order adds to, for example, \$8000, a 60% rebate (\$4800) is applied to the invoice resulting in outstanding amount equalling \$3200, plus GST.

We are currently building our distribution channels in Australia. As an incentive for our satisfied customers to refer other resellers to buy from us, we provide an additional \$100 rebate per new referral.

The referral rebate is earned when the referral purchases from us, and pays for stock of \$1000 or more on one invoice. The referral rebate is then provided to the referrer, and listed on their next invoice.

RETAIL READY

There are many benefits of buying from us. A few are most relevant to resellers and retailers. Our products are retail ready. This means that once you pay for them you can have them in your store and ready to sell within a few days, or even on the same day, if they need to be delivered in Melbourne. All our products, for the Australian market, are located in North Caulfield, a suburb of Melbourne. There is no waiting for international shipments, customs clearance or other transportation issues. If we don't have your desired quantity of stock available on-site, we will let you know immediately.

Almost all of our products are professionally packaged and barcoded, and many have additional item numbers on them. This means that once you receive them, you just record them into your inventory management system and place them on display.

Some of our products come in ready-to-display counter boxes.

Most of our products have packaging which is designed for hangsell displays. A hangsell display is a type of point of purchase display that hangs a variety of products, usually smaller items, on display and is often used in retail stores, supermarkets, and exhibitions, commonly for the purpose of boosting sales, and are proven to be extremely effective by retailers.





We have a limited number of hangsell counter display racks that are ideal for displaying most of our products. If you require a counter display rack, such as the one shown on the left, you can either buy one yourself or use one of ours. We require a refundable \$50 bond per display rack. You can use our display rack as long as you need at no extra cost. Should you no longer need it, you can return it to us and get your bond refunded.

At the moment, all of our display racks are two tiered, with 8 hooks per tier, making it possible to display 16 different items. Each of our display racks is crowned with a slot for a display card to detail the price and items on display. We can assist in designing, printing and laminating an appropriate display card for insertion into the designated slot at the top of the display unit.

TRANSITION FOR AN AUSTRALIAN FUTURE

We are slowly transitioning to supply markets in Australia, to complement our European supply. Part of this transition includes a better ability to support our retail partners and resellers. Over the next few months, we plan to work closely with our retail partners to identify what marketing support they need.

We will be printing posters which can be used by retailers to inform customers about the availability of Australian themed products at their store, hence, to bring more attention to the products. We are developing an additional online store which is focussed on the Australian market and have plans to list retail stores where our products can be purchased from in person. In other words, a list of stockists. We understand that some consumers prefer to buy from a physical store and personally see/feel/assess products before buying. We would like to have physical store partners for this to occur, and understand that we can drive some business to our retail partners in this way.

We are also going to expand our display options. We will be providing our retail partners with a more diverse selection of display fixtures allowing them to have fixtures which are most appropriate for each type of product sourced from us.

BAGS

BUM BAGS

A bum bag can also be called a belt bag, fanny pack, hip bag, or waist bag amongst others things, and is a small bag that is attached to a belt which is typically worn around a person's waist. Alternatively, it can work well slung casually across the shoulder or body and some people even loop it around a larger bag. It's mainly used to carry items such as a mobile phone, keys, money, credit cards, and more. It's compact yet capacious, and declutters pockets without burdening the wearer in the way that a tote or rucksack might.



LIST PRICE: \$15 EACH

\$6 EACH

AFTER 60% REBATE

Expected Retail Price: \$14.95 - \$26



Three Compartments:

The main compartment is roomy enough to accommodate a mobile phone, small purse, passport, and other vital items. It has pockets in the front and the back. You can put coins, keys, and other small items in the pockets. Separation of items is useful in protecting delicate items such as phones from scratching.

Water Resistant:

Made from 100% hard-wearing nylon fabric it is durable and water resistant, helping to protect your items against moisture, sweat and raindrops.

Adjustable Strap:

It will fit almost every user. Moreover, it can be used as a bum bag, single shoulder bag, or sling bag depending on your needs.

Lightweight:

Extremely lightweight, so it can be worn for many hours even while undertaking the most strenuous of activities, without slowing you down.

Versatile and Functional:

Due to its versatility and functionality, this type of bag is in the midst of a revival. It's ultra-convenient and has been an accessory choice for tourists, runners, dog walkers, hikers, trainers, bikers, and campers. If you are running a market stall or garage sale, you can use it as a secure cashier's box. You can use it as a portable toolkit when hiking or cycling. If you love to take your pets outdoors for long walks, it allows free movement as you keep essentials such as dog poop bags and treats.

CARRY BAGS

 **Designed in Australia.**

 **Water Resistant:**

Made from hard-wearing vinyl canvas, these bags are durable and water resistant, helping to protect your items against moisture, sweat and raindrops.

 **Suits Every Need:**

With three different sizes these bags suit almost every user need. Each bag is designed with a large zip to secure personal items. The small bag is ideal for carrying numerous small items such as keys, purse, phone and small personal items, while the large bag is large enough to fit a beach towel, drinks and a spare change of clothing, or can be used as a shopping bag.

 **Lightweight:**

Extremely lightweight, so it can be carried for many hours without slowing you down.

 **Beautiful Designs:**

These bags come in many different designs. Most have a design printed on one side and some have the design printed on both sides. With so many design options everyone will find a design which they will find appealing and beautiful.

REBATE	SIZE	LIST PRICE	25%	33%	50%	60%
YOUPAY	Small 27cm x 18cm	\$6	\$4.50	\$4	\$3	\$2.40
	Medium 39cm x 27cm	\$7	\$5.25	\$4.66	\$3.50	\$2.80
	Large 45cm x 33cm Base 9cm wide	\$8	\$6	\$5.33	\$4	\$3.20

COLLECTION: Dreamtime Australia



ITEM:
BAR CODE:



ITEM:
BAR CODE:



COLLECTION: Other



ITEM: BGS - 140
BAR CODE: 3 003060 901406



ITEM: BGS - 123
BAR CODE: 3 003010 901234



ITEM: BGS -
BAR CODE: 3 0030



ITEM:
BAR CODE:

COIN BAGS



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$5	\$3.75	\$3.33	\$2.50	\$2.00

Expected Retail Price: \$4 - \$7.50

Designed in Australia.

Beautiful Designs:

These bags come in two shape varieties and in many different designs. You have plenty of choice to find the one that is most appealing to you. Most have a design printed on one side and some have the design printed on both sides.

Water resistant:

Made from rubbery neoprene (wetsuit) material they insulate contents and protect from the elements such as rain, splashes or sweat, as well as provide protection from knocks and hits.

Practical:

Although they are marketed as coin bags, they have numerous uses thanks to their water-resistant feature. Protect your electronics, such as action cameras, from scratches or rain when not in use, or small items against sand when going to the beach.

ARCH SHAPE

COLLECTION: Outback Australia



ITEM: CB - 2019
BAR CODE: 3 003120 920194



ITEM: CB - 2019
BAR CODE: 3 003120 920194

COLLECTION: Australia



ITEM: CB - 2030
BAR CODE: 3 003030 920307



ITEM:
BAR CODE:



ITEM: CB - 2002
BAR CODE: 3 002100 120029

COLLECTION: Other



ITEM: CB - 2001
BAR CODE: 3 002100 120012



ITEM: CB - 2003
BAR CODE: 3 002100 120036



ITEM: CB - 2023
BAR CODE: 3 003010 920235



ITEM: CB - 2006
BAR CODE: 3002100120067

SQUARE SHAPE
COLLECTION: Kangaroo



ITEM: CB - 2004
BAR CODE: 3 002100 120043

COLLECTION: Other



ITEM: CB - 2006
BAR CODE: 3002100120067



ITEM: CB - 2014
BAR CODE: 3 003060 920148

RECTANGLE SHAPE
COLLECTION: Sydney



ITEM: B/CP1/IS
BAR CODE: 9 321016 606460



CROSS-BODY BAGS

Originally named utility bags, cross-body bags were traditionally used by soldiers, fishermen, and lumberjacks to store the tools of their trade. A cross-body bag is made with one long strap that crosses over the body with the bag section resting at the front by the waist. Today cross-body bags are an urban fashion icon.

Crossbody bags ensure comfort to those carrying bulky items while allowing easy access to the contents. Adjustable straps for cross-body bags help to prevent the bag from shifting while walking around. They can easily be swung around the front so that their contents can be accessed without having to remove the bag.

Cross-body bags tend to be made of materials that are more durable and water-resistant than other bags. They use thicker canvas for shielding the crossbody bags from the elements. Other materials including ballistic nylon and vinyl waterproof tarp lining are used inside the bag to keep it waterproof. The liner also provides a supportive structure to a crossbody bag and keeps it from falling over on itself.

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$12	\$9	\$8	\$6	\$4.80

Expected Retail Price: \$10.99 - \$24.99



COLLECTION: Australia



ITEM: BG-12-RA03
BAR CODE:



ITEM: BG-12-RA04
BAR CODE:



ITEM: BAG29-Red
BAR CODE:

COLLECTION: Melbourne



ITEM: BG-12-RM01
BAR CODE:

FOLDABLE SHOPPING BAGS

Foldable, lightweight bags for shopping, travel and everyday use. These bags are foldable, convenient and small when folded, to easily fit into your pocket, handbag, backpack, car or luggage. Help reduce your single-use plastic and never forget your grocery bags again! Don't pay for individual use bags, buy one and use it for an extended period of time.

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$6	\$4.50	\$4	\$3	\$2.40



Expected Retail Price: \$6.00 - \$8.00



ITEM: FASB-8318
BAR CODE: 3 003030 983180



ITEM: FASB-8312
BAR CODE: 3 003030 983128



ITEM: FASB-8323
BAR CODE: 3 003030 983234



ITEM: FASB-8315
BAR CODE: 3 003230 983157

PLUSH BACKPACKS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$25	\$18.75	\$16.75	\$12.50	\$10



Expected Retail Price: \$29.99

Height is approx. 26cm with adjustable straps in the back



ITEM:
BAR CODE:



ITEM:



BAR CODE:



ITEM: SZB01
BAR CODE: 9 321076 718236



ITEM:

SOLD OUT!







CHARMS

AUSSIE MATES COLLECTION



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$3	\$2.25	\$2	\$1.50	\$1.20



NAME	Henry the Heart	Surfing Sam	Footy Frank	Eucalyptus Eve
AUSSIE MATE				
ITEM BAR CODE	LY9/KO1 9 327800 020344	LY9/KO2 9 327800 020351	LY9/KO3 9 327800 020368	LY9/KO4 9 327800 020375




NAME	Hoppy the Heart	Surfing Sally	Hoppy Kanga	Kanga Cricket
AUSSIE MATE				
ITEM BAR CODE	LY9/KA1 9 327800 020382	LY9/KA2 9 327800 020399	LY9/KA3 9 327800 020405	LY9/KA4 9 327800 020412



AUSTRALIAN HAND MADE COLLECTION

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	See below				

CHARM	ITEM	BAR CODE	LIST PRICE	AVAILABILITY
	THONGS	LY4/	\$15 NO REBATE	LIMITED STOCK WHEN IT'S GONE IT'S GONE
	CAP AND THONGS	LY4/7	9 327800 017740	\$15 NO REBATE
	PURSE	LY4/	9 327800 017	\$15 NO REBATE
	T-SHIRT	LY4/13	9 327800 017801	\$15 NO REBATE
	BUTTERFLY	LY4/14	9 327800 017818	\$12.50 NO REBATE
	STOCKING	LY4/15	9 327800 017825	\$10
	LOVE HEART	LY4/16	9 327800 017832	\$12.50
				

 We have exclusivity in distribution of these products in Australian and overseas. We recommend our resellers to price these products at:
 One for \$14.95 or \$12.50 each for 2 or more, OR
 One for \$12.95 or \$10.00 each for 2 or more.



AUSTRALIAN HAND MADE COLLECTION

LETTER SET

REBATE YOU PAY	LIST PRICE	25%	33%	50%	60%
	\$10	\$7.50	\$6.66	\$5	\$4

LETTER	ITEM	BAR CODE
B	LY8/B	9 327800 019409
D	LY8/D	9 327800 019423
F	LY8/F	9 327800 019447
G	LY8/G	9 327800 019454
H	LY8/H	9 327800 019461
I	LY8/I	9 327800 019478
L	LY8/L	9 327800 019508
Q	LY8/Q	9 327800 019553
R	LY8/R	9 327800 019560
T	LY8/T	9 327800 019584
U	LY8/U	9 327800 019591
W	LY8/W	9 327800 019614
X	LY8/X	9 327800 019621
Z	LY8/Z	9 327800 019645

COMING SOON

COMING SOON



🇺🇸 We have exclusivity in distribution of these products in Australian and overseas. We recommend our resellers to price these products at:
 🇺🇸 One for \$14.95 or \$12.50 each for 2 or more, OR
 🇺🇸 One for \$12.95 or \$10.00 each for 2 or more.

CLOTHING

BABY BODY SUITS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$16	\$12	\$10.75	\$8	\$6.40
Expected Retail Price: \$23.95 - \$45.00					



0 - 3 MONTHS

3 - 6 MONTHS

6 - 9 MONTHS

ITEM: BOS-1 BC: 3 002100 100014	ITEM: BOS-3 BC: 3 002100 100038	ITEM: BOS-5 BC: 3 002100 100052	ITEM: BOS-5 BC: 3 002100 100052	ITEM: BOS-1 BC: 3 002100 100014	ITEM: BOS-5 BC: 3 002100 100052

CAPS

PREMIUM QUALITY

Designed in Australia.

Good Design Selection:

We have over 20 designs of both child and adult caps;

Premium Quality:

Each cap in this series is made of a heavy duty, thick and sturdy cotton material. There are considerable amounts of beautiful embroidery giving each cap additional character and appeal.

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$15	\$11.25	\$10	\$7.50	\$6
Expected Retail Price: \$12.95 - \$27.00					



T-SHIRTS



- 🇦🇺 Designed in Australia.
- 🇦🇺 100% Cotton.
- 🇦🇺 Round Crew Neck Design.
- 🇦🇺 Innovative Print:

We stock both traditional printed T-shirts, as well as some with designs printed using special glitter coating which makes them glow in the dark.

🇦🇺 Huge Design Selection:

We have over 250 designs of both child and adult T-shirts;

🇦🇺 All sizes:

From size 0 for children to XXXL for adults, we have the sizes to fit all;

🇦🇺 High Quality:

Absolute quality! The fabric is thick, the colours are deep and vibrant, the graphics are beautiful and detailed, designed by a specialist team of Australian based graphic designers.

TRADITIONAL CHILD T-SHIRTS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$20	\$15	\$13.40	\$10	\$8

Expected Retail Price: \$17.50 - \$35.00



ITEM: KPT-17
BAR CODE: 3 003210 200175



ITEM: KPT-66
BAR CODE: 3 003080 400668



ITEM: KPT-134
BAR CODE: 3 003010 401345



ITEM:
BAR CODE:



ITEM:
BAR CODE:



ITEM:
BAR CODE:



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BAR CODE:



ITEM:
BAR CODE:

GLOW IN THE DARK CHILD T-SHIRTS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$22	\$16.50	\$14.75	\$11	\$8.80

Expected Retail Price: \$17.50 - \$35.00



ITEM: OZ KGGT-906
BAR CODE: 3 002210 609063



ITEM: OZ KGGT-906
BAR CODE: 3 002220 209062



ITEM: OZ KGGT-907
BAR CODE: 3 002130 009073

ADULT T-SHIRTS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$25	\$15	\$13.40	\$10	\$8

Expected Retail Price: \$17.50 - \$40.00



ITEM:
BAR CODE:



ITEM: AKT-2529
BAR CODE: 3 003060 625296



ITEM:
BAR CODE:



ITEM:
BAR CODE:



ITEM:
BAR CODE:



ITEM:
BAR CODE:



MAGNETS

We are currently the largest stockists of Australian themed magnets in Europe. However, we aim to stock the widest range of Australian themed magnets in the whole world. We source our magnets directly from various manufacturers across Australia. Practically all of our magnets are designed in Australia and we plan to source magnets that are MADE in Australia in the future.



Fridge magnets have a surprisingly large demand. Apart from tourists who love a little souvenir in the form of a fridge magnet, there is also a global fridge magnet collector segment. Fridge magnet collectors tend to be passionate about their collections and will pay a premium price to add to their collections. Time and experience have illustrated this to us, which is why we are building our selection of magnets too. Our range of Australian themed magnets will continue to grow and our variety in terms of price, materials, shapes and sizes, colours and designs will not be beaten.

If you are not a fridge magnet collector, you may be interested to know about the different types of magnets that are available and the differences between them.

Gloss and Matt Paper:

These are the lowest priced magnets, but don't let price fool you. They can also be the most beautiful of magnets. The price stems from the simplicity of the manufacture of this type of magnet where a thick printed glossy or matt paper is glued on the actual magnet. These are often beautiful magnets because of the possibility to print any type of design with vibrant colours. If the magnet has a gloss coating it will have a shiny and smooth finish giving the image more vibrancy and colour.



Resin Coated:

These are very similar to the gloss or matt paper magnets described above, but are coated with resin. The resin coating provides more durability to the magnet and reduces its fragility, which is the main weakness of the gloss and matt paper magnets.



Metal Plate:

Another great type of fridge magnet is the metal plate fridge magnet. These fridge magnets are shaped in the form of a vehicle registration plate and come in many beautiful designs. Plate fridge magnets are very durable, solid and are great value for money.



Silver Foil:

These are a little more expensive and more common now thanks to improvements in printing technology. The image is printed onto a silver foil that is glued onto the magnet. The resulting image provides a type of hologram effect where colours change as you alter the angle of the magnet.



Polyresin (3D):

These are the "old skool" type magnets which are the most expensive because they are made of a type of ceramic material. They are heavy and bulky and the image has a "carved out" look. Often the printing on them is rough and unprecise, but this gives it a "handmade" or "hand painted" feel. As with any ceramic material, if the magnet is dropped on a hard tiled floor it will shatter into many pieces.



BOTTLE OPENER MAGNETS



COLLECTION

LIST PRICE

AFTER 50% REBATE 60% REBATE

Australian Flag



\$6

\$3

\$2.40

Great Barrier Reef



\$6

\$3

\$2.40

REBATE YOU PAY

LIST PRICE

25%

33%

50%

60%

\$6

\$4.50

\$4

\$3

\$2.40

Expected Retail Price: \$6.95 - \$9



TIN PLATE MAGNETS

AUSTRALIAN CLASSIC MUSCLE CARS

A very popular product with car enthusiasts and lovers of Australia's past.

- 🚗 Premium quality design with a raised embossed look with a shiny finish;
- 🚗 Distressed, weathered effect gives these magnets authenticity;
- 🚗 Size: 12cm x 6cm
- 🚗 Fifty different varieties in the collection.

REBATE YOU PAY

LIST PRICE

25%

33%

50%

60%

\$6

\$4.50

\$4

\$3

\$2.40

Expected Retail Price: \$6.95 - \$9





BUDGET MAGNETS

GLOSS PAPER

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$1.50	\$1.13	\$1	75c	\$60c



COLLECTION: Aboriginal Art Kangaroos



PRODUCT NOT BARCODED

COLLECTION: Aboriginal Art Boomerangs



COLLECTION: Road Signs



PRODUCT NOT BARCODED

MATT COATED WITH THERMOMETER

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$3	\$2.25	\$2	\$1.50	\$1.20



COLLECTION

Aboriginal Art Wildlife

BAR CODE:
9 327800 003156



Kangaroos

BAR CODE:
9 327800 003156



RESIN COATED



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$2	\$1.50	\$1.33	\$1	80c



COLLECTION

Aboriginal Art
Wildlife

BAR CODE:
9 327800 003156



Koalas

BAR CODE:
9 327800 003156



FLASHING PIN MAGNETS



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$5	\$3.75	\$3.33	\$2.50	\$2.00

A very unique collection of unusual fridge magnets. This set of 5 little magnets is battery powered, with each having their own flashing LED lights of different colours.



The flashing lights are most visible in the dark and bring attention to the little magnets. The lights are turned on and off with a twist of the backing case on the reverse side of the magnet.

Each magnet has four LED lights situated in appropriate parts of the magnet itself.

Australia

BAR CODE:
9 327800 004658



Boomerang

BAR CODE:
9 327800 004658



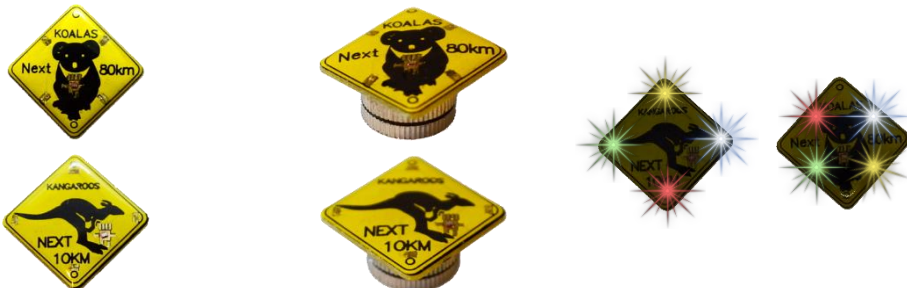
Koala

BAR CODE:
9 327800 004658



Road Sign

BAR CODE:
9 327800 004658



Road Sign

BAR CODE:
9 327800 004658

POLYRESIN MAGNETS



REBATE LIST PRICE
YOU PAY \$6

25% \$4.50 **33% \$4** **50% \$3** **60% \$2.40**

Expected Retail Price: \$4.00 - \$11.99

COLLECTION: Australian Map



ITEM:
BAR CODE:



ITEM: M4-Map
BAR CODE:



ITEM: R-FM-2625
BAR CODE: 3 003450 926255



ITEM: R-FM-2618
BAR CODE: 3 003450 926187



ITEM: R-FM-2610
BAR CODE: 3 003450 926101



ITEM: R-MA-91
BAR CODE:



ITEM: M8-MAP/AUS
BAR CODE:



ITEM: M8-MAP/CN
BAR CODE:

COLLECTION: Australian Wildlife



ITEM: R-FM-2632
BAR CODE: 3 003450 926323



ITEM:
BAR CODE:



ITEM: M8-HT/ANI
BAR CODE:



ITEM: M8-ANI
BAR CODE:



ITEM: R-MA-70
BAR CODE: 9 321016 227443



ITEM: R-MA-75
BAR CODE: 9 321016 227498



ITEM: R-MA-86
BAR CODE: 9 321016 227603



ITEM:
BAR CODE:

COLLECTION: Crocodiles



ITEM: M8D-Cro/AUS
BAR CODE:

ITEM:
BAR CODE:



ITEM: R-FM-2603
BAR CODE: 3 003450 926033



ITEM: R-MA-83
BAR CODE: 9 321016 227573

COLLECTION: Kangaroos



ITEM: R-FM-2604
BAR CODE: 3 003450 926040



ITEM: R-FM-2619
BAR CODE: 3 003450 926194



ITEM: R-FM-2617
BAR CODE: 3 003450 926170



ITEM: R-FM-2612
BAR CODE: 3 003450 926125

COLLECTION: Koalas



ITEM: R-FM-2601
BAR CODE: 3 003450 926019



ITEM: R-MA-96
BAR CODE: 9 321016 231839



ITEM: M8-BKO
BAR CODE:



ITEM: M8-AUS/KO3
BAR CODE:

COLLECTION: Boomerangs



ITEM: R-FM-2621
BAR CODE: 3 003450 926217



ITEM: R-FM-2622
BAR CODE: 3 003450 926224



ITEM: R-FM-2615
BAR CODE: 3 003450 926156



ITEM: R-FM-2607
BAR CODE: 3 003450 926071



ITEM: M8D-BO/SY
BAR CODE:



ITEM: M8-BO/MEL
BAR CODE:



ITEM: M8-BO-PH
BAR CODE:



ITEM: M8D-BO/SY
BAR CODE:

COLLECTION: Thongs



ITEM: R-MA-18
BAR CODE: 9 321016 211848



ITEM: R-MA-18
BAR CODE: 9 321016 211848



ITEM:
BAR CODE:

COLLECTION: Brisbane



ITEM: R-MA-66
BAR CODE:



ITEM: R-MA-67
BAR CODE: 9 321016 227412



ITEM: R-MA-68
BAR CODE:



ITEM: M8-BK/BRI
BAR CODE:

COLLECTION: Cairns



ITEM: R-MA-85
BAR CODE:



ITEM:
BAR CODE:



ITEM: R-MA-84
BAR CODE:



ITEM: M8-FILM/CN
BAR CODE:

COLLECTION: Gold Coast



ITEM: R-FM-2651
BAR CODE: 3 003450 926514



ITEM: R-FM-2615
BAR CODE: 3 003450 926156



ITEM: M8-MAP/GC
BAR CODE:



ITEM: R-MA-65
BAR CODE:

COLLECTION: Great Barrier Reef



ITEM: R-MA-87
BAR CODE: 9 321016 227610



ITEM: R-MA-88
BAR CODE: 9 321016 227627



ITEM: R-MA-89
BAR CODE:



ITEM: R-MA-90
BAR CODE: 9 321016 227641

COLLECTION: Melbourne



ITEM: R-MA-48
BAR CODE: 9 321016 224480



ITEM: R-MA-62
BAR CODE:



ITEM: R-MA-63
BAR CODE: 9 321016 227375

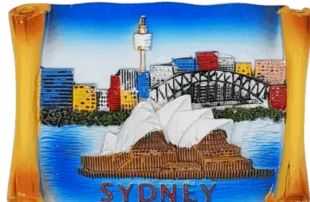


ITEM: R-MA-64
BAR CODE: 9 321016 227382

COLLECTION: Sydney



ITEM: R-MA-001
BAR CODE: 9 321016 211701



ITEM: M8-SCROLL/SY
BAR CODE:



ITEM: R-MA-69
BAR CODE:



ITEM: M8-MAP/SY
BAR CODE:

THERMOMETER MAGNETS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$6	\$4.50	\$4	\$3	\$2.40

Expected Retail Price: \$5.95 - \$14.95



ITEM: RMWT-3208
BAR CODE: 3 003450 932089



ITEM: M8D-RS1
BAR CODE:



ITEM: R-MA-24
BAR CODE: 9 321016 217970



ITEM: R-MA-22
BAR CODE:

PICTURE FRAME MAGNETS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$6	\$4.50	\$4	\$3	\$2.40

Expected Retail Price: \$5.95 - \$14.95



ITEM: PFR-12100
BAR CODE: 3 001459 121008



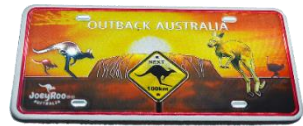
www.69tours.com

SILVER FOIL MAGNETS

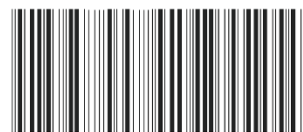
REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$2	\$1.50	\$1.33	\$1	80c



PLATE MAGNETS



THONG MAGNETS



PRODUCT NOT BARCODED

MYSTERY BOXES



The best value product since you don't need to spend more than the minimum in order to get a significant rebate. We have different varieties of Mystery Boxes with different maximum quantities of any one individual item. Get a wide selection of products to test out at the smallest price possible.

The only "mystery" about the Mystery Box is which of our items you will find. All the goods in the Mystery Box are new. There are no seconds, no rejects, no damaged goods and no crap! We sell each and every item found in the Mystery Box in larger volumes to higher volume buyers. However, since we wholesale products in larger quantities, sometimes we are left with less than saleable quantities. In these cases, we sell these products individually at a retail price to retail customers and/or we package them together and pack them into a Mystery Box. The Mystery Box has been created to meet the market testing needs of resellers. If you are a reseller and would like to access a wide variety of products at low cost to test the market, then the Mystery Box is the choice for you. With a Mystery Box you get products really, really cheap and you don't get a large quantity of any one specific item. This will reduce the risk of getting "stuck" with an item that may not sell as well as you had expected.

There will be some goods without packaging as those have been used as "photo models". Again, since you may be using these goods as samples or as market test pieces, not having a bar code or having packaging will not be that important.

The disadvantage of buying a Mystery Box is that you have no control over what goods you get.

If you want to test market new products for resale at minimal risk, then the Mystery Box is your best bet. The high margins on goods allows you to add a 100% mark-up and sell at the market retail price.

SIZE LIST PRICE VALUE	SMALL \$250	MEDIUM \$500	LARGE \$1250
MAXIMUM UNITS OF SAME ITEM	5	10	15
YOU PAY	\$150	\$250	\$500



HOME

BAR RUNNERS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$25	\$18.75	\$16.75	\$12.50	\$10

Expected Retail Price: \$17.99 - \$49.95

70cm
X
18cm



ITEM:
BAR CODE:

WH/R13
9 327800 011946



WH/R15
9 327800 011960

70cm
X
18cm



ITEM:
BAR CODE:

WH/R16
9 327800 0119



WH/R17
9 327800 011977

70cm
X
18cm



ITEM:
BAR CODE:

WH/R18
9 327800 0119



WALL HANGERS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$10	\$7.50	\$6.66	\$5	\$4

Expected Retail Price: \$11.99

MELBOURNE

SYDNEY

PERTH

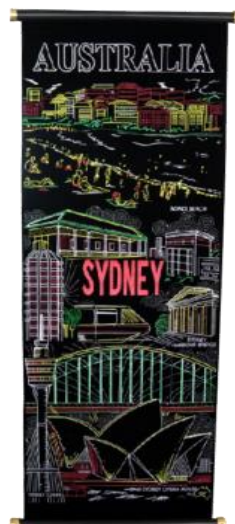


28cm
X
77cm



ITEM:

WH/MEL



WH/SYD



WH/PERTH

COASTERS

CORK



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$10	\$7.50	\$6.66	\$5	\$4

Expected Retail Price for a 6 pack: \$9.90 - \$14.99



ITEM: CO6-MAP/CITY

BAR CODE: 9 335803 022937



ITEM: CO8B-AN12

BAR CODE: 9 335803 030345



ITEM: CBCS-1460

BAR CODE: 3 003450 914603

GARAGE

CAR WINDOW STICKERS



- Guaranteed not to fade;
- Easy to apply and remove without harming surface.

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$3	\$2.25	\$2	\$1.50	1.20c

Expected Retail Price: \$3.00 - \$4.95



ITEM ST-10/KO1
BAR CODE 9 327800 020139

ITEM ST-10/CRO
BAR CODE 9 327800 020122

ITEM ST-10/KO2
BAR CODE 9 327800 020146

AUSTRALIAN CLASSIC CAR TIN PLATES

A very popular product with car enthusiasts and lovers of Australia's past. These car plates are excellent for decorating any space, with four pre-drilled holes making it simple to hang using a rope, chain, hook or nail.

- Premium quality design with a raised embossed look with a shiny finish;
- Distressed, weathered effect gives these plates authenticity;
- Size: 30cm x 15cm
- Forty different varieties in the collection.

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$8	\$6	\$5.36	\$4	\$3.20

Expected Retail Price: \$9.95 - \$15.49



ITEM : MP-1530DZ
BAR CODE: 6 916797 086186

HOME OFFICE

BUSINESS CARD HOLDER

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$8	\$6	\$5.30	\$4	\$3.20



Silver

Gold



MOUSE PADS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$6	\$4.50	\$4	\$3	\$2.40



Expected Retail Price: \$5.95 - \$19.99

COLLECTION: Aboriginal Art Australia

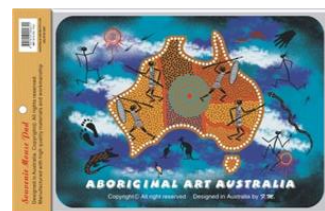
BAR CODE: 9321016204611



ITEM: MP/AB1



ITEM: MP/AB2



ITEM: MP/AB3



ITEM: MP/AB4



ITEM: MP/AB5



OTHER DESIGNS

BAR CODE: 9321016204611



ITEM: MP/M



ITEM: MP/R



ITEM: MP/S

PENCIL CASES



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$5	\$3.75	\$3.33	\$2.50	\$2

Expected Retail Price: \$4.95 - \$7.95



ITEM: PB-2100
BAR CODE: 3 002100 121002



ITEM: PB-2104
BAR CODE: 3 002100 121040



ITEM: PB-6502
BAR CODE: 3 002103 265024



ITEM: PB-6504
BAR CODE: 3 002100 465045



ITEM: PB-2101
BAR CODE: 3 003010 921010



ITEM: PB-2124
BAR CODE: 3 003060 921244



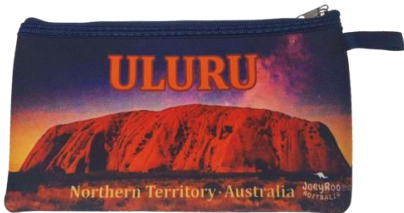
ITEM: PB-2125
BAR CODE: 3 003470 921254



ITEM: PB-2101
BAR CODE: 3 002100 121019



ITEM: PB-2109
BAR CODE: 3 003060 921091



ITEM: PB-2119
BAR CODE: 3003120921191



ITEM: PB-2106
BAR CODE: 3 002100 121064



ITEM: B-PC-S
BAR CODE: 9 32101 6224657



KITCHEN



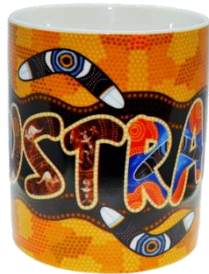
COFFEE MUGS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$7	\$5.25	\$4.70	\$3.50	\$2.80

Expected Retail Price: \$7.95 - \$19.99



ITEM: CM-2570
BAR CODE: 3 003060 925709



ITEM: CM-25
BAR CODE:



ITEM: CM-2569
BAR CODE: 3 003140 925698



ITEM: CM-2571
BAR CODE: 3 003140 925711



ITEM: CM-2551
BAR CODE: 3 003220 925518



MITT AND POT HOLDER



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$7	\$5.25	\$4.66	\$3.50	\$2.80

Expected Retail Price: \$7.99 - \$19.95



ITEM: BH3/SYD
BAR CODE: 9327800021112

PLACE MATS AND TABLE SETS



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$6	\$4.50	\$4	\$3	\$2.40



ITEM: PL/01/FB



ITEM: PL/01/FN



ITEM: PL/01/I



ITEM: PL/01/AB5



ITEM: PL/01/AB6



ITEM: PL/01/KO



ITEM: PL/01/MEL



ITEM: PL/01/S



ITEM: PL/01/S1



NATURE TOURS
PENINSULA
NATURE TOUR

69 Tours
 Melbourne, Australia

TEASPOONS

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$4.50	\$3.37	\$3	\$2.25	\$1.80

Expected Retail Price: \$3.99 - \$5

CAIRNS



ITEM: SPO3/CAIRNS
BAR CODE: 9327800027497

GOLD COAST



ITEM: SPO3/GC
BAR CODE:

WAFFLE TEA TOWEL



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$6	\$4.50	\$4	\$3	\$2.40



Expected Retail Price: \$6.95 - \$16.00



ITEM: WTT-
BAR CODE: 3 002140 900



ITEM: WTT-96
BAR CODE: 3 002140 900964



ITEM: WTT-90
BAR CODE: 3 002140 900902



ITEM: WTT-82
BAR CODE: 3 002140 900827



ITEM: WTT-91
BAR CODE: 3 002140 900919

OUTDOORS BEACH TOWELS



🇦🇺 **Designed in Australia.**

🇦🇺 **Size: 77cm x 152cm**

🇦🇺 **Highly absorbent:**

Made of 100% cotton or microfibre, both very absorbent materials.

🇦🇺 **Lightweight:**

With a typical weight of just 370 grams one or more towels can be carried easily, allowing you to pack many more things to take to the beach without slowing you down.

🇦🇺 **Beautiful Designs:**

With so many design options available, everyone will find a design which they will find appealing and beautiful.

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$16	\$12	\$10.65	\$8	\$6.40

Expected Retail Price: \$14.95 - \$21.95



ITEM: BT- 37
BAR CODE: 3 003050 900372



ITEM:
BAR CODE:



ITEM:
BAR CODE:



ITEM:
BAR CODE:



ITEM: MFBT-19000
BAR CODE: 3 005090 190003



ITEM:
BAR CODE:



ITEM:
BAR CODE:



ITEM:
BAR CODE:

COMPACT MIRROR

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$6	\$4.50	\$4	\$3	\$2.40



Expected Retail Price: \$5.95 - \$14.95



KANGAROO

KOALA

KOOKABURRA



ITEM: 51836

BAR CODE: 9 314777 518363

COLLECTION: Australian artist, Chris Riley Art



COLLECTION: Australian flag



COLLECTION: Great Barrier Reef

STUBBY HOLDER AND CAN COOLER

Made of 3mm neoprene with stitching on both sides. Best fit for 375ml cans and most small to medium sized bottles.

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$2.50	\$1.85	\$1.65	\$1.25	\$1



Expected Retail Price: \$4.95 - \$7.95



ITEM: BH3/SYD

BAR CODE: 9 327800 021112

WINE BOTTLE BAGS AND COOLERS

An increasingly popular item with consumers in recent times due to the many benefits that it provides the user.

 **Designed in Australia.**

 **Versatile:**

Marketed as a wine bottle cooler bag since its design allows it to snugly hold a 750ml wine bottle. However, it can be used to store any other alcohol bottle that has these same dimensions. The bags have a height of 35cm.

 **Lightweight:**

Lightweight, which allows these to be used when sending bottles overseas or taking them with you on an international flight. The wine bottle bags provide protection for the bottle while not adding unnecessary weight, which can incur additional costs.

 **Beautiful Designs:**

These bags come in many different designs. Most have a design printed on one side and some have the design printed on both sides. With so many design options everyone will find a design which they will find appealing and beautiful.

 **Practical:**

Apart from being beautiful in design, these bags are practical. Their design allows them to be the perfect wine bottle gift wrapper, especially for a tourist or lover of Australiana and Australian art. Wine will be consumed, but the wine bottle bag will remain as a gift and pleasant reminder of the gift giver. Made from neoprene (wetsuit) material they insulate bottles as well as provide protection from knocks and hits thanks to the 3mm rubbery neoprene casing.

REBATE	LIST PRICE	25%	33%	50%	60%	
YOU PAY	\$12	\$9	\$8	\$6	\$4.80	

Expected Retail Price: \$9.95 - \$26.95



ITEM: WH-4302
BAR CODE: 3 003170 943020



ITEM:
BAR CODE:



ITEM:
BAR CODE:



ITEM:
BAR CODE:

KEYRINGS

AUSTRALIAN HAND MADE COLLECTION

REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$10	\$7.50	\$6.66	\$5	\$4

	LETTER	ITEM	BAR CODE
	J	KC11- N13/J	
	L	KC11- N13/L	9327800019768
	M	KC11- N13/M	
	N	KC11- N13/N	9327800019782
	P	KC11- N13/P	9327800019805
	V	KC11- N13/V	9327800019867
	W	KC11- N13/W	9327800019874
	X	KC11- N13/X	9327800019881

🇺🇸 We have exclusivity in distribution of these products in Australian and overseas. We recommend our resellers to price these products at:

- 🇺🇸 One for \$14.95 or \$12.50 each for 2 or more, OR
- 🇺🇸 One for \$12.95 or \$10.00 each for 2 or more.



COIN PURSE



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$2	\$1.50	\$1.33	\$1	80c



Expected Retail Price: \$2.99

	CURRENCY	DIMENSIONS	ITEM	BAR CODE
	\$50	10cm x 8cm 15g	PS-4/50	9327800009073
	\$50	6cm x 10cm 16g	PS-5/50	9327800009080
	\$50	9cm x 7.5cm 14.5g	PS-7/50	9327800009103
	\$50	7.5cm x 8cm 12.3g	PS-8/50	9327800009110
	\$100	4cm x 11cm 14.7g	PS-6/100	9327800009158
	\$100	7cm x 8.5cm 14g	PS-8/100	9327800009172

PLUSH

REBATE YOU PAY	LIST PRICE	25%	33%	50%	60%
	\$5.50	\$4.13	\$3.66	\$2.75	\$2.20



GREEN



ANIMAL SIZE ITEM BAR CODE

Koala 7cm S7KK3

Koala 7cm S7KK3 9 321016 222585

Kangaroo 7cm S7KR3



RUBBER



REBATE YOU PAY	LIST PRICE	25%	33%	50%	60%
	\$2	\$1.50	\$1.33	\$1	80c



ITEM
KC11-N14/KA2

BAR CODE
9 327800 020535



NICKEL TIN FOIL PAPER



REBATE	LIST PRICE	25%	33%	50%	60%
YOU PAY	\$1.50	\$1.13	\$1	75c	60c

